

# Lending in 2026:

What Brokers & Lenders Must Get Right

In 2026, precision wins. Optimism doesn't.

## THE SHIFT



Bottom line:

Execution risk now sits between approval and settlement.

## THE 6 CRITICAL ACTIONS FOR 2026

1



Settlement readiness  
Settlement - Ready Early.

2



Pressure-test serviceability  
Verify Income and Buffers.

3



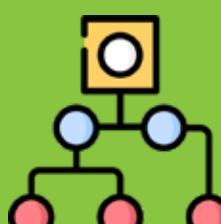
Check Documentation  
Accuracy  
Get It Right The First Time.

4



Align Broker & Lenders  
Consistent Workflows

5



Use API Data Transfers  
Faster, Cleaner Processing

6



Protect Cyber Security  
Safeguard Client Data

## THE PAYOFF

What disciplined execution delivers



Faster Settlements



Fewer Errors  
And Rework



Stronger  
Compliance Outcomes



Better Borrower  
Experience



Greater Lender  
Confidence

In 2026, execution is the competitive advantage.